

ECBA™ / CBAP® / CCBA® Study Group

Pop Quiz – BABOK® v3, Chapter 9

**ANSWER SHEET**

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1. *“Full and prompt disclosure of potential conflicts of interest”* is an effectiveness measure of which behavioural characteristic?
  - a) Personal accountability
  - b) Ethics
  - c) Trustworthiness
  - d) Adaptability
  
2. Which of the following is not an effectiveness measure of Leadership and Influencing?
  - a) Ensuring that participants in a discussion correctly understand each other's positions
  - b) Reduced resistance to necessary changes
  - c) Effective use of collaboration techniques to influence others
  - d) Re-framing issues so alternate perspectives can be understood and accommodated to influence stakeholders towards shared goals.
  
3. Greg and Kerry are on a team that is developing an automated testing tool that will be used for end-to-end regression testing of a web-based application every time there is a new release of the application. Evan is a BA on the project and wants to produce screenshots of the tool for the various data combinations that will trigger email notifications. Although the project is not currently in a testing phase, Evan asks Greg and Kerry to run the automated testing tool in order to set up the records in the system with the different data combinations. This saves a significant amount of time for the project and ensures consistency of data quality of the records produced. The automated testing tool was re-purposed to solve a problem of resource time and availability. Evan demonstrated which competency:
  - a) Learning
  - b) Conceptual Thinking
  - c) Creative Thinking
  - d) Visual Thinking
  
4. You have strong political ties with your stakeholders from previous work in the organization, enabling you to get things done. Which underlying competency will these previous relationships enhance most for your current assignment?
  - a) Facilitation
  - b) Negotiation
  - c) Leadership
  - d) Influencing

5. ABC Company recently embarked on a project to replace its legacy Payroll system. Sam is a business analyst who has been hired by the company to measure alternatives against objectives and identify trade-offs to determine which possible solution is best for the organization. Sam is most likely engaged in what activity?

- a) Problem solving
- b) Systems thinking
- c) Creative thinking
- d) Decision making

6. Which of the following is not an example of industry knowledge?

- a) Market trends for a specific line of business
- b) Suppliers of a certain product or service
- c) How to use a word-processing tool
- d) Upcoming legislative rules governing how a product or service will be delivered

7. When the pros and cons of all available options are clearly communicated to stakeholders, this demonstrates an effectiveness measure of which competency?

- a) Decision-Making
- b) Learning
- c) Systems Thinking
- d) Visual Thinking

8. You are deciding between three solution options early in the project life cycle. Your stakeholders have trouble visualizing what these solutions contain without graphical models to support the discussions. What type of teaching method would enhance their learning?

- a) Kinesthetic
- b) Auditory
- c) Tactile
- d) Visual

9. Your team needs a low-cost tool that supports rapid drawing and documentation of models. What type of tool should they choose?

- a) Requirements tool
- b) Modelling tool
- c) Diagramming tool
- d) Presentation tool

10. Which of the following is an effectiveness measure of Adaptability?

- a) Valuing and considering of points of view and approaches
- b) Complete preparation for meetings, interviews, and requirements workshops
- c) Ability to produce deliverables in a timely manner
- d) Understanding terminology or jargon used in the organization



**Answer Key**

<b>Question Number</b>	<b>Answer</b>	<b>BABOK® Section</b>	<b>BABOK® Page</b>
1	B	9.2.1.3	195
2	A	9.5.2.3	208-209
3	C	9.1.1	188-189
4	D	9.5.2.2	208
5	A	9.1.4.2	191
6	C	9.3.2.2	200
7	A	9.1.2.3	189
8	D	9.1.7.2	193
9	C	9.6.2.2	213
10	A	9.2.5.3	198