

ECBA® / CBAP® / CCBA® Study Group
Pop Quiz – BABOK® v3, Chapter 6

ANSWER SHEET

Study Group Participant Name: _____

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1. What is the main purpose of future state analysis?
 - a) To determine if the business has enough in its budget to satisfy all requirements regardless of priority rating.
 - b) To gather sufficient information to make the best possible choices among potential options.
 - c) To illustrate the differences between current and future state process maps.
 - d) To determine what enhanced technology is needed to close a business gap.

2. Within the context of the Strategy Analysis knowledge area, from which perspective should business needs be stated?
 - a) Tactical
 - b) Stakeholder
 - c) Enterprise
 - d) Customer

3. Which task involves checking for completeness and unambiguity of requirements?
 - a) Verify Requirements
 - b) Specify and Model Requirements
 - c) Validate Requirements
 - d) None of the above

4. When defining future states, which of the following includes the correct elements the BA needs to consider?
 - a) Business Goals and Objectives, Technology and Infrastructure, Potential Value
 - b) Assumptions, Potential Value, Vendors
 - c) Capabilities and Processes, Operational Support, Policies
 - d) Business Architecture, Internal Assets, Business Analysis Approach

5. Which objects are the inputs to *Analyze Current State*?
 - a) Gap Analysis and Elicitation Results [obtained]
 - b) Feasibility Study and Organizational Strategy
 - c) Needs and Elicitation Results [confirmed]
 - d) Business Requirements and Business Objectives

6. Which technique is used to set targets for measuring the future state?

- a) Decision Modelling
- b) Balanced Scorecard
- c) SWOT Analysis
- d) Functional Decomposition

7. Which object is *most likely* to influence the risks to be defined and understood as part of solution realization?

- a) Requirements [prioritized]
- b) Technical Constraints
- c) Stakeholder Classification
- d) Organization Structure

8. An organization maintains a central repository for managing new products that are brought into the organization. This central repository was built over a decade ago, initially starting in a spreadsheet, then moved to various iterations of a custom solution built in house. There are many pitfalls in the current implementation and it does not have clear set of baseline requirements. The organization wants to improve the process. A business analyst (BA) is tasked to start the requirement elicitation. Which of the following should the BA do?

- a) Document the current solution's existing functionality
- b) Develop the performance measures for the new solution
- c) Create a wish list of desired performance functionality
- d) Review the features of commercial off-the-shelf products

9. Members of the senior leadership team of Acme Corporation are planning to introduce an innovative new strategy that will greatly improve customer satisfaction by introducing an entirely new service channel. Andrew, the business analyst working on this innovative new strategy, is analyzing if new measures should be introduced to monitor the company's new goal to increase customer satisfaction. Upon which of the following dimensions of Acme Corporation's balanced scorecard should Andrew be focusing?

- a) External Business Process
- b) Stakeholder Need
- c) Learning and Growth
- d) None of the above

10. What is a limitation of the benchmarking technique?

- a) It is time-consuming
- b) It is expensive
- c) It requires market segmentation to be useful
- d) It may expose weaknesses within a certain company or industry

Answer Key

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