



Smoothcube Presents: Business Architecture

Tuesday, October 10, 2017
IIBA Ottawa-Outaouais Chapter
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<http://smoothcubeanalytics.com/smoothcube-learning/>

Someone forgot to ask the right question 150 miles ago?

A fishing story

Boat? Check

Oars? Check

Bait? Check

Tackle box? Check

Buddy all set? Check

Fishing Rods? Uh-Oh!



Business Architecture

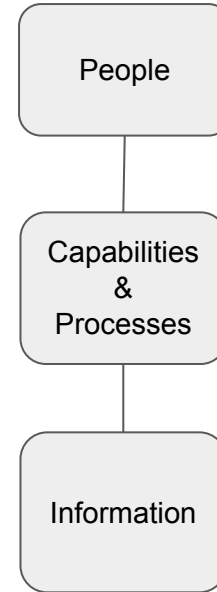
According to Gartner, business architecture is defined as *“the (enterprise architecture) activities that create deliverables to guide people, process and organizational change in response to disruptive forces and toward desired business outcomes.”*



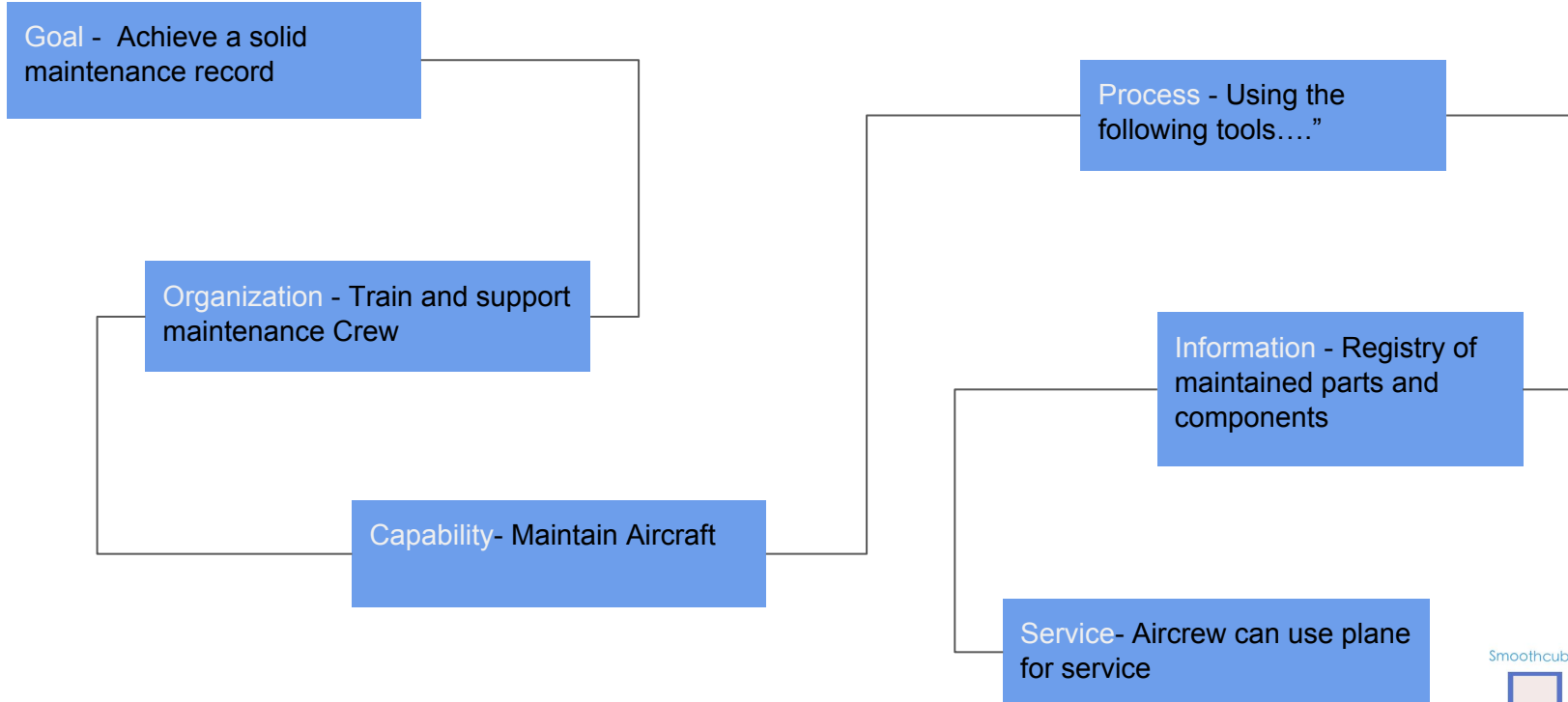
This about business architecture, from the Open Group: *“A description of the structure and interaction between the business strategy, organization, functions, business processes, and information needs.”*



We need to understand how people, processes, capabilities and information in the current state fit together and support one another. Without this understanding, business analysis will struggle to recommend changes that will be effective for the future.



Business Architecture - Example



Business Architecture - 5 key views

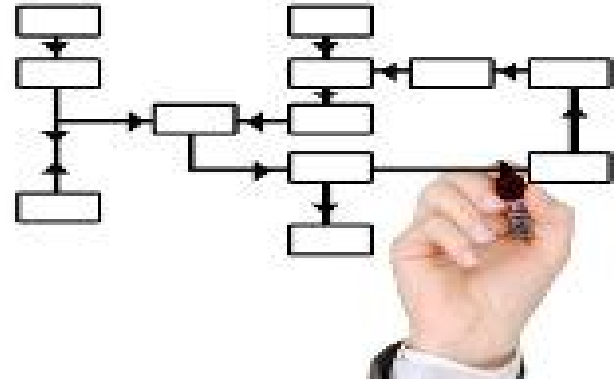
Strategy

Business Capabilities (Products and Services)

Supply / Value Chain

Business Knowledge (What information do we need to measure our performance?)

Organizational view and how roles and responsibilities are identified, defined and organized



Strategy Influencers

New business opportunity

New market (niche identification)

New product or service (research, innovation)

Legacy modernization (old apps, databases)

Reshape a federal program (Service oriented approach)

Restructure a business unit



Common drivers of change

- Increase business efficiency
- Identify areas of opportunity
- Align human resources and whole organization with business processes and business capabilities
- Gain a better understanding of work being done
- Change in leadership
- Merger and/or acquisition



Business Capabilities

Capabilities

Using capabilities

Performance expectations

Risk model (Financials,
Econometrics)

Strategic Planning

Capability Maps

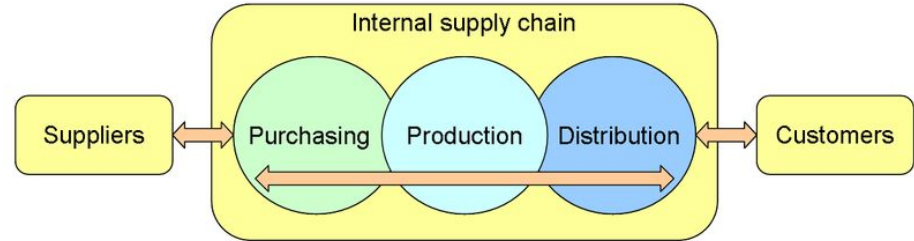


HR/Payroll	Finance	Student Admin
Workforce Planning	Forecast Funding Needs	Recruit
Staffing	Budget Funds	Enroll
Compensation	Manage Funds	Instruct
Employee Relations	Receive and Distribute Funds	Fund
Development	Spend Funds	Manage Account
Administering Labor Relations	Report on Funds	Assess Learning
Time and Leave		Advise
Payroll		

The Value Chain

Are the organizations making up the value chain continuing to provide:

- Knowledge and expertise
- Effective licensing and pricing models
- Vendor market position
- Terms and conditions
- Vendor experience, reputation and stability



What information do we need?

The types of information to gather is important to allow for measurement against KPI's and other SMART objectives.

Information is outside the scope of data analysis, data modelling, data flows, data mining and data dictionaries.

Capability: to provide Product X to our customers Y in Country Z

Strategy: Grow the business in country Z

Objective: Increase sales in country Z for customer segment A by 10%

Information:

- Data about product X (name, category)
- Customer Y (location, name, address, segment)
- Country Z (name, geo-coordinates)
- What is missing, business analysts?



The view from up here is fantastic!

The organizational view and modelling will depend on previous inputs

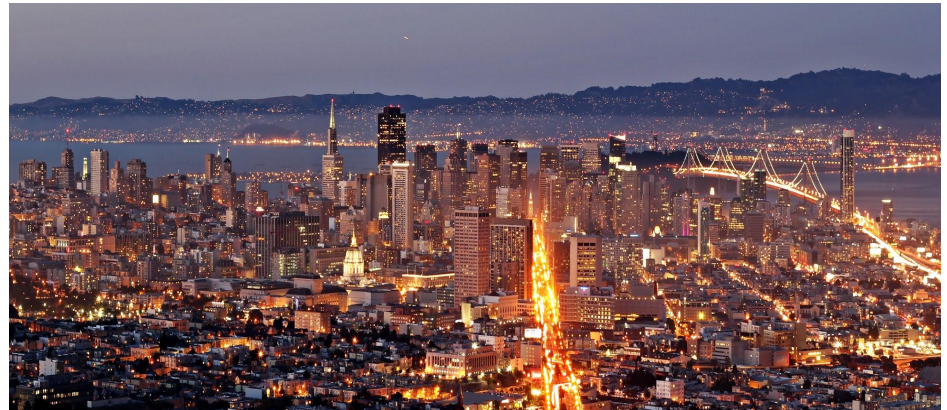
Will the new organizational view be based on:

- Function
- Market (Geographical areas, projects, customer groups)
- Matrix

Roles

Interfaces

Charts



Business Analysis Techniques

Knowledge Areas

Strategy Analysis

Requirements Analysis and Design Definition

Techniques

Process Analysis

Organizational Modelling

Business Model Canvas

Business Capability Analysis

Benchmarking

“A model should be as simple as it can be but no simpler.”

- Einstein

Architectures

The Open Group (TOGAF)

Zachman Framework

Object Management Group

Business Architecture Guild

Business Architecture Association

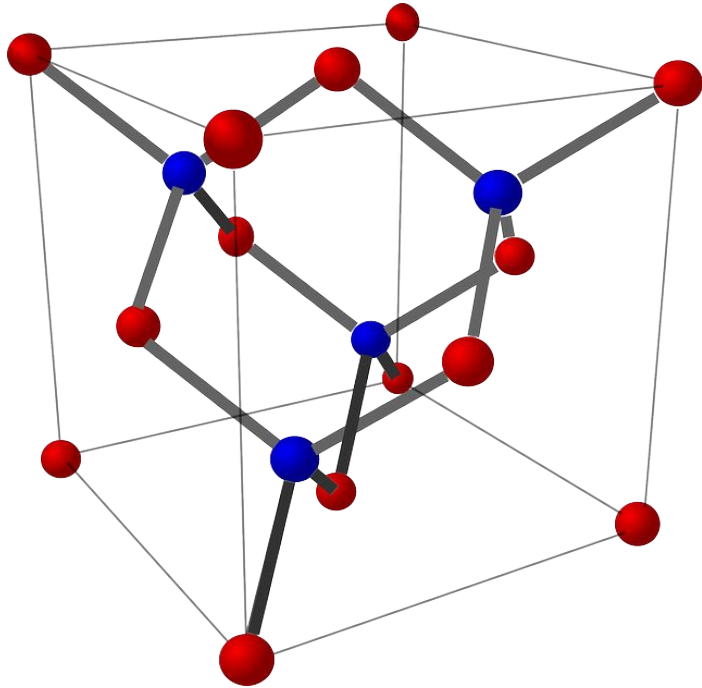
In the end...it's just the beginning!



Business architecture is meant to convey simple information to those who needs to make decisions.

Trickle effect: where strategy is set, CEO is given directives and operational lines of business set their objectives in line with those of the CEO.

Effort can be tricky and is hard work.



Question and Answer Session

Presentation will be made available on both IIBA-OO and Smoothcube web sites.

We hope that today's presentation has done one of the following: Innovate. Implement. Inspire.

Smoothcube is very please to have sponsored tonight's event on Business Architecture.